

# MEMORANDUM OF UNDERSTANDING



## ABOUT THE ORGANISATIONS

Founded in 1958, Eurovent is the European Industry Association for Indoor Climate (HVAC), Process Cooling, and Food Cold Chain Technologies. Eurovent promotes the development of safe, reliable, and sustainable technologies and fair competition in the HVACR sector in Europe and globally, through advocacy, education, standardisation, market data collection, and product performance certification.

Federation of Ibero-American Air Conditioning and Refrigeration Associations (FAIAR) represents 14 associations, 3.500 members in South America and Europe with its official languages being Spanish and Portuguese. It was founded in 2001, to integrate efforts of regional associations dedicated to the purposes of the Federation in each member country.

## GENERAL PURPOSE OF COOPERATION

By signing this Memorandum of Understanding (hereinafter also referred to as the 'Memorandum'), Eurovent and FAIAR (hereinafter also referred to individually as 'Organisation' and collectively as the 'Organisations') agree to develop and maintain mutually beneficial relationships in support of the common interests of their respective members. The aim of their cooperation is to help resolve market barriers for the deployment of energy efficient, environmentally friendly, safe and reliable HVACR technologies. To pursue that aim, Eurovent and FAIAR commit themselves to work together on the following non-exhaustively listed activities and objectives.

## SPECIFIC AREAS OF COOPERATION

### Strategic coordination

The Organisations agree to hold annual meetings of senior representatives to inform each other of major developments in each other's geographic spheres, relevant to their common interests and ambitions. In addition, the Organisations will take stock of joint initiatives in progress and identify new opportunities for collaboration. Special reference shall be made to the topics and objectives described in this Memorandum.

Each meeting shall be convened by an appointed convenor. The first convenor shall be the Secretary General of Eurovent. Subsequently, the convenor of the next meeting shall be appointed by mutual agreement at the end of each meeting. The convenor shall provide each Organisation with a formal notice of the date and time of the meeting along with a defined agenda. Clear, complete, and accurate minutes shall be drawn up during each meeting by a person appointed by mutual agreement at the start of the meeting. The minutes shall include at minimum a list of attendees, subjects discussed, agreements reached, actions (to be) taken and the grounds for any actions (to be) taken.

### Standards development and harmonisation

The Organisations agree to notify each other of the review and development of regional standards of major importance to the sector in each other's geographic spheres. Where deemed appropriate, the Organisations agree to collaborate on the harmonisation of such standards or the development of suitable international standards.

In the absence of available standards, the Organisations agree to consider facilitating pre-normative research and jointly developing Codes of Good Practice and Industry Recommendations to fill the gap

### Advocacy and regulation

In the pursuit of a fair and favourable global regulatory environment for energy efficient, environmentally friendly, safe and reliable HVACR technologies, the Organisations agree to inform each other of relevant ongoing legislative and policy developments in their respective geographic spheres. They will consider the development of joint positions and advocacy campaigns during the development and review of such legislation and policy, where deemed appropriate and mutually beneficial.

## Product testing, compliance verification, and performance certification

In order to contribute to levelling playing fields and ensuring fair competition in the global HVACR sector, the Organisations agree to keep each other updated on developments in the field of voluntary and mandatory product testing, compliance verification, and performance certification in their respective geographic spheres. Where deemed mutually beneficial, the Organisations will consider joint activities in these fields

## Publication and dissemination

The Organisations agree to collaborate on the translation and dissemination of each other's publications of mutual interest. In the absence of an existing publication on a topic of mutual interest, the Organisations agree to consider the development and publication of a joint document. Publications of mutual interest include expert guides and technical manuals that encourage the uptake of agreed best practices in the manufacture, installation, operation, maintenance, repair and end-of-life of HVACR equipment. Also of mutual interest are documents and other materials that serve to promote and raise awareness of energy and resource efficiency, indoor air quality and indoor environmental quality, and the safe transition to low-GWP refrigerants, among others.

## Events and conferences

The Organisations agree to support each other's biennial flagship events (hereinafter also referred to as the 'Events') - respectively the **EUROVENTSUMMIT** and the Ibero-American Air Conditioning and Refrigeration Congress (CIAR).

To this end, the Organisations will provide each other with two complimentary VIP passes and consider providing each other with speaking opportunities on topics of mutual interest. As appropriate and in good faith, the Organisations will also promote each other's Events via usual channels of communication and allow the use of each other's logos in promotional materials related to the Events. These intentions may be further elaborated in dedicated agreements covering specific editions of the Events.

The Organisations further agree to alert each other of other conferences they are planning to organise, and, by mutual agreement, to help publicise and promote attendance at these conferences.

## Education and training

Where mutually beneficial and without prejudice to any accreditations held by either Organisation, the Organisations agree to exchange educational materials and explore opportunities to develop together new courses or training programmes on subjects of common interest and complementary expertise.

# SUNDRY PROVISIONS

## Legal standing

This Memorandum reflects a commitment by Eurovent and FAIAR to improve their working relationship in pursuit of the activities and objectives described above. It does not create a legally binding obligation, agreement, partnership, joint venture, fiduciary relationship, or similar relationship between them.

This Memorandum does not preclude Eurovent or FAIAR from acting individually or without notice to the other. In addition, it applies only between Eurovent and FAIAR; nothing in this Memorandum precludes members of either Organisation from entering into separate agreements with Eurovent, with FAIAR, or between them.

## Termination and amendment

The term of this Memorandum shall begin when signed by all parties and shall terminate at the end of three (3) years unless extended by written agreement between both Organisations. The Memorandum may be amended by written agreement of both Organisations.

Either Organisation may terminate this Memorandum with or without cause upon providing the other with sixty (60) days written notice of intent to terminate.

At the termination or lapse of the present Memorandum, the Organisations will share with each other their final evaluation of joint activities and consider renewal of the Memorandum, subject to possible amendments reflecting lessons learned.

### Competition law statement

This Memorandum does not contain and shall not lead to agreement on any conditions, requirements, or criteria that would limit, restrain, or influence competition or free trade, through setting production levels, product pricing, marketing strategies, selection of customers or suppliers, or in any other way.

## CONTACTS AND SIGNATORIES

### FOR EUROVENT

Brussels, 22 June 2021

PLACE AND DATE



**MR RAUL CORREDERA HAENER**  
President



**MR FELIX VAN EYKEN**  
Secretary General

### FOR FAIAR

Porto, 22 June 2021

PLACE AND DATE



**MS ODETE DE ALMEIDA**  
President



**MS CLAUDIA SANCHEZ**  
Executive Secretary

### Administrative contact

Eurovent AISBL  
80 Bd A. Reyers Ln  
1030 Brussels, Belgium  
+32 466 90 04 01  
secretariat@eurovent.eu  
[www.eurovent.eu](http://www.eurovent.eu)

### Administrative contact

FAIAR  
Calle 70 N. 12 — 77  
Bogotá, Colombia  
(57+1) 805 3139  
contacto@faiar.net  
[www.faiar.net](http://www.faiar.net)